



MERO  **TSK**
MERO-TSK International GmbH & Co. KG

Career Opportunity

MERO-TSK is an international company which realizes in its product division Construction Systems highly complex modern architecture in the field of steel construction, glazed structures and facades worldwide.

Play a key role in our organization as

Sales Director (m/f/d)

Your responsibility will be the acquisition of orders for sophisticated and technically challenging projects in steel and glass construction and facade engineering both nationally and internationally.

Your Scope of Duties:

You will provide professional consulting to architects and planners, being responsible for opening and securing new markets. In the course of your work you will develop and support predominantly international projects in the areas of steel and glass construction and facade engineering up to the award of the order, including project calculation and the design process. You will also be expected to establish and maintain contacts with architects, consultants and clients. You are the one who takes major decisions for your sales team.

Your Qualifications:

You are an engineer (m/f/d) in civil engineering, architecture or mechanical engineering, or alternatively have undergone a comparative technical training, and have several years of experience in the sales sector of architectural building construction respectively steel construction. Ideally, your sales talent is built on knowledge of our market and experience in leading a team.

You have an excellent command of English on a negotiation level and possibly skills in an additional foreign language, especially French or Spanish.

We expect basic knowledge of contract law, dedication, flexibility, readiness to travel, an aptitude for teamwork, and the ability to move confidently and respectfully in foreign cultures.

We are offering:

- a varied, innovative area of activities
- challenging, versatile tasks
- framework contracts for occupational retirement provisions
- a flexible working time within our flextime scheme
- special leave in certain cases of special need

We are looking forward receiving your detailed application documents including an indication of your salary expectations and of your earliest possible starting date.

Please direct your application to:

MERO-TSK International GmbH & Co. KG, Human Resources
Max-Mengeringhausen-Str. 5, 97084 Würzburg / Germany
E-Mail: laura.engel@mero.de (max. file size 5 MB)